

OUTSIDE OF THE BOX, NOT OFF THE SHELF.

OASIS SOLUTIONS + BUD'S GUN SHOP & RANGE

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Brad Newsome, Bud's Gun Shop & Range

THE CHALLENGE

After years of explosive growth, Bud's Gun Shop & Range was running up against limitations of their QuickBooks accounting software. “The transaction volume increased dramatically and our reporting requirements had become more complex,” says Brad Newsome, Chief Financial Officer. In addition to the need to begin tracking and reporting on various lines of business separately, they wanted to integrate their accounting software with a new Point of Sale application to eliminate the process of manually rekeying data from one system to another.

Bud's Gun Shop & Range turned to their technology partner, Oasis Solutions. Brad says, “They spent a couple of weeks getting familiar with our operations, evaluating the new systems that were coming in, and scoping the project before recommending and implementing Sage 100 ERP.” Brad also notes, “I had experience working with Oasis Solutions with my previous company and I was happy to be working with them again. They're extremely easy to work with, the communication was fantastic throughout the project, and the entire implementation was quick and seamless.”



THE RESULTS

As part of the project to implement new technology and streamline operations at Bud's Gun Shop & Range, the company also began using ADP for time and attendance tracking and payroll processing. Describing the interface between their new Sage 100 software and ADP, Brad says, “What was previously taking us two or three hours to move data from our old payroll system into QuickBooks now takes just a few seconds.”

With the help of Oasis Solutions, Brad is now able to perform profitability analysis and generate reports at a level of detail that he didn't have before. The company is also looking to implement EDI technology to eliminate the manual input of invoices for larger customers. Brad says, “With the efficiencies we've gained and time we're saving throughout the company, we're in a position to continue growing aggressively like we have been, but without adding staff to handle the increased volume. And our relationship with Oasis Solutions is at the heart of it all—they've become a very trusted business advisor.”

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