

CUSTOMER SUCCESS

Box Manufacturer  
Enjoys Benefits of Sage  
Fixed Assets



Founded in 1922, Utah Paperbox Company (UPB) is a vertically integrated packaging and boxes manufacturer, offering a full line of paperboard packaging solutions, creative designs, and prepress services. Maintaining more than 280,000 square feet of facility space, and employing more than 200 people, the company manufactures rigid paper boxes, folding cartons, lithographic laminated corrugated boxes, and point of purchase displays.

UPB owns many assets across multiple locations including computer equipment, printing presses, and machinery. Because some of its largest assets are each worth millions of dollars it had a program to automate fixed asset depreciation and ensure accuracy and compliance with government regulations. Over time, it became increasingly difficult to keep up with tax law changes and maintain the company written system in-house.

To address this problem, Teri Jensen, UPB's vice president of finance, purchased Sage Fixed Assets to gain the convenience of automatic tax law updates. Impressed with the software's ease of use and accuracy, Jensen and UPB have remained loyal Sage Fixed Assets customers, continuing to upgrade their fixed asset system as new versions of the software become available.

Company

**Utah Paperbox Company**

Location

**Salt Lake City, Utah**

Industry

**Packaging and boxes manufacturer**

System

**Sage Fixed Assets**

Number of employees

**200**

Challenge

**Find a fixed asset accounting solution that provides automatic tax updates. Implement a flexible accounting system that allows easy data import/export.**

Results

**Continue to be a happy, loyal Sage Fixed Assets customer, enjoying its ease of use and automatic tax updates. Integrate data smoothly between Sage Fixed Assets, their Sage ERP system and other systems.**

“Sage Fixed Assets has served me well for more than 30 years,” said Jensen. “I have a great deal of confidence in the system’s accuracy, and our accounting department has enjoyed the convenience of automatic tax law updates and smooth data integration between Sage Fixed Assets and our ERP system. Most importantly, the Sage solutions save Utah Paperbox time and money.”

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Teri Jensen, Vice President of Finance, Utah Paperbox Company

**Great Sage Fixed Assets features give rise to a loyal customer**

A Sage Fixed Assets customer for over 30 years, Jensen frequently recommends the solution to colleagues.

“Sage Fixed Assets is so easy to install and use,” said Jensen. “Even though we’ve gone through several upgrades, we’ve been able to operate the system without a lot of help. The setup wizards within Sage Fixed Assets make it simple - and when we do have a question, we know we can rely on Sage’s knowledgeable and courteous technical support staff for help.”

These are just a few reasons why Jensen recommends Sage Fixed Assets to companies looking for a comprehensive fixed asset management solution.

Utah Paperbox also brought its tax depreciation process in-house with Sage Fixed Assets. “We used to outsource the preparation of our 4562s and other tax forms. With Sage Fixed Assets we save at least \$500 to \$600 each year in outsourcing fees, plus the time we used to spend collecting information for the CPAs,” Jensen added.

The graphics imaging capability in Sage Fixed Assets has also proven beneficial to Jensen. “We have very large assets worth \$4 to \$5 million each. When we need to insure these assets we can show a picture to the underwriter so they can see the condition of the machinery, along with the asset’s details, including age and value. It’s a valuable tool,” she said.

“A huge advantage for us is the integration between Sage Fixed Assets and the Sage ERP system we use. It’s very easy to import and export data,” said Jensen. “We can link Sage Fixed Assets right to our general ledger - saving about an hour of accounting time per month.”

Jensen also felt it would be advantageous to stay with one family of products. Thus selecting Sage for both their ERP system and their fixed assets solution was an easy choice.



### **Sage solutions enable smooth operations**

"I have a great deal of confidence in the system's accuracy, and our accounting department has enjoyed the convenience of automatic tax law updates and smooth data integration between Sage Fixed Assets and our Sage ERP," said Jensen.

She concluded, "Most importantly, the Sage solution saves Utah Paperbox time and money."



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