

# sage 100 Intelligence Reporting

## NEPHRON PHARMACEUTICALS CURES THEIR REPORTING HEADACHE, thanks to Sage Intelligence Reporting



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### Customer

**Nephron  
Pharmaceuticals**

### Industry

**Manufacturing**

### Location

**Columbia, SC**

### System

**Sage 100 Intelligence  
Reporting**

### A business booster

Nephron Pharmaceuticals is a privately-owned manufacturer of generic inhalation solutions based in North America that specializes in blow-fill-seal (BFS) technology. This technology allows a vial of medication to be formed, filled, and sealed without human intervention in a sterile, enclosed environment. Along with its packaging, sales, and distribution divisions, Nephron operates its business across four states and employs approximately 600 people.

Nephron Pharmaceuticals was using Sage 100 Advanced Edition in combination with a home grown solution of theirs to manage their business and accounting processes.

However, the system lacked the robust reporting tools and capabilities they needed to prepare the required daily sales reports and monthly financial report packs. After researching various partners and solutions, Nephron Pharmaceuticals decided to go with Southeast Computer Solutions to facilitate the implementation of Sage 100, paying particular attention to the reporting features and functionality of Sage 100 Intelligence Reporting.

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## Immunity from data chaos

The robust reporting capabilities of Sage 100 help Nephron Pharmaceuticals on a daily basis, providing them with the tools and functionality they didn't realize were available. With an interface similar to Sage 100, it was also quite easy for their users to transition from their previous system to Sage 100.

Using Intelligence Reporting, Nephron Pharmaceuticals are now able to generate financial reports, stand-alone financial statements, as well as daily and weekly sales reports in a timely and efficient manner. This saves the team valuable time and provides insights into business areas that they may have otherwise overlooked.

"From an accounting perspective, the reporting capabilities of Sage 100 Intelligence Reporting were just what we needed to create the internal and external reports required," said Daniel Stoner, Chief Accounting Officer, "The fact that it is also SQL based is a bonus, allowing for customization and growth in the future. It was a plus for our IT department." Nephron is actively in search of additional partnerships with various pharmaceutical and biological companies throughout the world, and remain enthusiastic about their plans for future growth.

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Daniel Stoner, Chief Accounting Officer, Nephron Pharmaceuticals



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